

# Grid for the technical assessment of tenders for contracts above the EU threshold

| Officer responsible for the commission: |                                                                                                                       | Project title:                    | ProPME 2                                                                                          |                           |                              |                           | Project no.:                 | G-100422-001              |                              |                           |                              |
|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------------------------------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|
| Assessor:                               |                                                                                                                       | Works/services put out to tender: | Lot 1: Strengthening MSME Competitiveness, Market Access and Business Environment Reform in Benin |                           |                              |                           | Transaction number:          | 10021316                  |                              |                           |                              |
| Version (delete as appropriate):        | Individual assessment/overall assessment                                                                              |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| Tenderers 1 to 5 of 0                   |                                                                                                                       |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
|                                         |                                                                                                                       | Enter Tenderer 1                  |                                                                                                   | Enter Tenderer 2          |                              | Enter Tenderer 3          |                              | Enter Tenderer 4          |                              | Enter Tenderer 5          |                              |
| (1)<br>Criterion                        | (2)<br>Weighting<br>in %                                                                                              | (3)<br>Points<br>(max.10)         | (4)<br>Assessment<br>(2)x(3)                                                                      | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) |
| <b>1</b>                                | <b>Assessment of technical-methodological concept</b>                                                                 |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| <b>1.1</b>                              | <b>Interpretation of objectives</b>                                                                                   |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| 1.1.1                                   | Interpretation of the objectives in the ToRs                                                                          | 5%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.1.2                                   | Critical examination of tasks                                                                                         | 4%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| <b>Interim total 1.1</b>                |                                                                                                                       | <b>9%</b>                         | <b>0,0</b>                                                                                        | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   |
| <b>1.2</b>                              | <b>Processes and actors in the partner system</b>                                                                     |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| 1.2.1                                   | Presentation of the processes in the sector and/or partner system that are relevant to the services put out to tender | 4%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.2.2                                   | Presentation of the relevant actors                                                                                   | 3%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.2.3                                   | Description of the interaction between the actors                                                                     | 0%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| <b>Interim total 1.2</b>                |                                                                                                                       | <b>7%</b>                         | <b>0,0</b>                                                                                        | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   |
| <b>1.3</b>                              | <b>Strategy</b>                                                                                                       |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| 1.3.1                                   | Strategic approach for achieving the objectives in the ToRs                                                           | 5%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.3.2                                   | Building partnerships with the relevant actors                                                                        | 0%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.3.3                                   | Approaches for leverage effects and measures for scaling-up                                                           | 2%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.3.4                                   | Consideration of environmental and social sustainability requirements                                                 | 3%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| <b>Interim total 1.3</b>                |                                                                                                                       | <b>10%</b>                        | <b>0,0</b>                                                                                        | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   |
| <b>1.4</b>                              | <b>Project management</b>                                                                                             |                                   |                                                                                                   |                           |                              |                           |                              |                           |                              |                           |                              |
| 1.4.1                                   | Operational plan                                                                                                      | 7%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.4.2                                   | Coordination with GIZ or the commissioning project                                                                    | 4%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.4.3                                   | Steering or coordination of the measures with the relevant implementing partners                                      | 2%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| 1.4.4                                   | Monitoring                                                                                                            | 3%                                | 0,0                                                                                               | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| <b>Interim total 1.4</b>                |                                                                                                                       | <b>16%</b>                        | <b>0,0</b>                                                                                        | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   | <b>0,0</b>                | <b>0,0</b>                   |

# Grid for the technical assessment of tenders for contracts above the EU threshold

|                                         |                                                 |                                   |                                                                                                          |                     |                     |
|-----------------------------------------|-------------------------------------------------|-----------------------------------|----------------------------------------------------------------------------------------------------------|---------------------|---------------------|
| Officer responsible for the commission: |                                                 | Project title:                    | <b>ProPME 2</b>                                                                                          | Project no.:        | <b>G-100422-001</b> |
| Assessor:                               |                                                 | Works/services put out to tender: | <b>Lot 1: Strengthening MSME Competitiveness, Market Access and Business Environment Reform in Benin</b> | Transaction number: | <b>10021316</b>     |
| Version (delete as appropriate):        | <b>Individual assessment/overall assessment</b> |                                   |                                                                                                          |                     |                     |

Tenderers 1 to 5 of 0

|                                                                                        |                          | Enter Tenderer 1          |                              | Enter Tenderer 2          |                              | Enter Tenderer 3          |                              | Enter Tenderer 4          |                              | Enter Tenderer 5          |                              |
|----------------------------------------------------------------------------------------|--------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|
| (1)<br>Criterion                                                                       | (2)<br>Weighting<br>in % | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) |
| <b>1.5 Further requirements</b>                                                        | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| <b>Total 1</b>                                                                         | <b>45%</b>               |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |
| <b>2 Assessment of proposed staff</b>                                                  |                          |                           |                              |                           |                              |                           |                              |                           |                              |                           |                              |
| <b>2.1 Expert 1 (in accordance with ToR provisions/criteria)</b>                       |                          |                           |                              |                           |                              |                           |                              |                           |                              |                           |                              |
| 2.1.1 - Education/training                                                             | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.2 - Language                                                                       | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.3 - General professional experience                                                | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.4 - Specific professional experience                                               | 4%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.5 - Leadership/management experience                                               | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.6 - International professional experience outside the country/region of assignment | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.7 - Professional experience in the country/region of assignment                    | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.8 - Development cooperation experience                                             | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.1.9 - Other                                                                          | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| <b>Interim total 2.1</b>                                                               | <b>18%</b>               |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |
| <b>2.2 Expert 2 (in accordance with ToR provisions/criteria)</b>                       |                          |                           |                              |                           |                              |                           |                              |                           |                              |                           |                              |
| 2.2.1 - Education/training                                                             | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.2 - Language                                                                       | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.3 - General professional experience                                                | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.4 - Specific professional experience                                               | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.5 - Leadership/management experience                                               | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.6 - International professional experience outside the country/region of assignment | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.7 - Professional experience in the country/region of assignment                    | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.8 - Development cooperation experience                                             | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.2.9 - Other                                                                          | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| <b>Interim total 2.2</b>                                                               | <b>13%</b>               |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |
| <b>2.3 Expert 3 (in accordance with ToR provisions/criteria)</b>                       |                          |                           |                              |                           |                              |                           |                              |                           |                              |                           |                              |
| 2.3.1 - Education/training                                                             | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.2 - Language                                                                       | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.3 - General professional experience                                                | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.4 - Specific professional experience                                               | 3%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.5 - Leadership/management experience                                               | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.6 - International professional experience outside the country/region of assignment | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.7 - Professional experience in the country/region of assignment                    | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.8 - Development cooperation experience                                             | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.3.9 - Other                                                                          | 5%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| <b>Interim total 2.3</b>                                                               | <b>16%</b>               |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |                           | <b>0,0</b>                   |
| <b>2.4 Expert 4 (in accordance with ToR provisions/criteria)</b>                       |                          |                           |                              |                           |                              |                           |                              |                           |                              |                           |                              |
| 2.4.1 - Education/training                                                             | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.2 - Language                                                                       | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.3 - General professional experience                                                | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.4 - Specific professional experience                                               | 2%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.5 - Leadership/management experience                                               | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.6 - International professional experience outside the country/region of assignment | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.7 - Professional experience in the country/region of assignment                    | 1%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |

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| Officer responsible for the commission: | Individual assessment/overall assessment | Project title:                    | ProPME 2                                                                                          | Project no.:        | G-100422-001 |
| Assessor:                               |                                          | Works/services put out to tender: | Lot 1: Strengthening MSME Competitiveness, Market Access and Business Environment Reform in Benin | Transaction number: | 10021316     |
| Version (delete as appropriate):        |                                          | Tenderers 1 to 5 of 0             |                                                                                                   |                     |              |

|                                            |                          | Enter Tenderer 1          |                              | Enter Tenderer 2          |                              | Enter Tenderer 3          |                              | Enter Tenderer 4          |                              | Enter Tenderer 5          |                              |
|--------------------------------------------|--------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|---------------------------|------------------------------|
| (1)<br>Criterion                           | (2)<br>Weighting<br>in % | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) | (3)<br>Points<br>(max.10) | (4)<br>Assessment<br>(2)x(3) |
| 2.4.8 - Development cooperation experience | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| 2.4.9 - Other                              | 0%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| Interim total 2.4                          | 8%                       |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| Total 2                                    | 55%                      |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |                           | 0,0                          |
| Total 1 + 2                                | 100%                     | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          | 0,0                       | 0,0                          |
| Assessment in %                            |                          |                           | 0,00%                        |                           | 0,00%                        |                           | 0,00%                        |                           | 0,00%                        |                           | 0,00%                        |
| Ranking                                    |                          |                           | 1                            |                           | 1                            |                           | 1                            |                           | 1                            |                           | 1                            |

I hereby declare that I completed this assessment independently, to the best of my knowledge and in good faith.

Date, given name and family name, function, OU